ILLINOIS GAS UTILITIES
A Comparative Study of Gas Sales Statistics For Calendar Years 1986 and 1985

Illinois Commerce Commission
Research Bulletin No. 116

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Illinois Gas Utilities
A Comparative Study of Gas Sales Statistics
For Calendar Years 1986 and 1985

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Printed by authority of the State of Illinois
300 — July 1987 — 337

I N T R O D U C T I O N

This study compares gas sales statistics for the calendar year of 1986 with gas sales statistics for the calendar year 1985 for the following sixteen public utilities furnishing gas service in Illinois:

Central Illinois Light Company
Central Illinois Public Service Company
Consumers Gas Company
Illinois Gas Company
Illinois Power Company
Interstate Power Company
Iowa-Illinois Gas & Electric Company
Kaskaskia Gas Company
Monarch Gas Company
Mt. Carmel Public Utility Company
North Shore Gas Company
Northern Illinois Gas Company
The Peoples Gas, Light & Coke Company
South Beloit Water, Gas & Electric Company
Union Electric Company
United Cities Gas Company

Data presented in the various tables was obtained from Annual Reports filed by the above utilities with this Commission.

All of the utilities considered in this study followed the Uniform System of Accounts prescribed by this Commission in 83 Ill. Adm. Code 505.

Consistent with similar Research Bulletins issued in the past, sales labeled "Interdepartmental" and "Sales for Resale" are not included with sales to "Ultimate Consumers", but are stated separately.

This Bulletin is published annually and should be of use to anyone interested in the detailed statistics of gas sales of public utilities that are regulated by the Illinois Commerce Commission.

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ILLINOIS GAS UTILITIES
TABLE ONE
(CONCLUDED)
SUMMARY OF GAS SALES BY CLASS OF SERVICE
1980

CLASS OF SERVICE	SEE TABLE NUMBER	REVENUE PER THERM (CENTS)	PERCENT OF TOTAL SALES TO ULTIMATE CUSTOMERS		PERCENT OF TOTAL SALES OF GAS		PERCENT OF TOTAL OPERATING REVENUES
			REVENUE	THERMS	REVENUE	THERMS	
RESIDENTIAL SALES							
WITHOUT SPACE HTG	2	73.32	1.50	0.92	1.50	0.92	1.44
WITH SPACE HTG	3	47.84	56.06	52.76	55.99	52.67	53.83
COMMERCIAL AND INDUSTRIAL SALES:							
WITHOUT SPACE HTG (INCL.SSNL.SALES)	4	39.28	8.02	9.20	8.01	9.18	7.71
WITH SPACE HTG	5	42.11	32.50	34.76	32.47	34.70	31.22
INTERRUPTIBLE	6	36.52	1.90	2.34	1.89	2.33	1.82
ALL OTHER SALES	7	50.76	0.02	0.02	0.02	0.02	0.02
TOTAL GAS SALES TO ULTIMATE CONSUMERS	8	45.03	100.00	100.00	99.88	99.82	96.04
INTERDEPARTMENTAL SALES	9	35.56			0.04	0.06	0.04
SALES FOR RESALE	7a	27.01			0.07	0.12	0.07
TOTAL GAS SALES	10	45.01			100.00	100.00	96.15
OTHER GAS OPERATING REVENUES	11						3.85
TOTAL GAS OPERATING REVENUES	12						100.00

ILLINOIS GAS UTILITIES
TABLE ONE
CONTINUED
REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY
1986

(CENTS)

CLASS OF SERVICE	CILCO	CIPS	CONS. GAS	ILL. GAS	IP	INTER-ST. PWR	IOWA -ILL.	KASKAS-KIA GAS	MON-ARCH	MT. CARMEL	NORTH SHORE	N. ILL. GAS	PEOPLES GAS	SOUTH BELOIT	UNION ELECTRIC	UNITED CITIES
RESIDENTIAL SALES																
WITHOUT SPACE HTG	84.43	69.87	48.69	73.20	78.93	68.75	72.21	67.64	0.00	56.18	67.91	53.31	77.26	77.52	0.00	61.44
WITH SPACE HTG	57.51	49.19	48.54	54.64	57.46	46.93	45.92	53.33	44.38	48.11	51.86	40.91	52.83	65.61	54.27	56.31
COMMERCIAL AND INDUSTRIAL SALES:																
WITHOUT SPACE HTG (INCL.SSNL.SALES)	54.50	46.89	46.18	51.57	42.47	39.14	42.36	49.87	0.00	55.23	45.90	34.65	44.67	57.37	46.46	53.17
WITH SPACE HTG	58.02	46.36	44.43	52.61	46.94	43.77	43.53	48.88	42.28	43.15	45.74	36.91	49.06	57.10	48.12	50.03
INTERRUPTIBLE	50.51	40.12	0.00	40.24	32.38	33.38	37.38	0.00	0.00	0.00	38.78	0.00	37.56	48.28	37.56	40.37
ALL OTHER SALES	54.60	0.00	42.29	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	53.77
TOTAL GAS SALES TO ULTIMATE CONSUMERS	57.17	47.11	46.68	53.53	49.85	44.04	44.61	52.15	43.63	46.71	48.99	38.66	51.48	58.90	51.43	52.85
INTERDEPARTMENTAL SALES	52.26	44.22	0.00	0.00	28.84	53.31	37.22	0.00	0.00	0.00	0.00	0.00	0.00	41.31	0.00	0.00
SALES FOR RESALE	0.00	0.00	42.87	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25.71	0.00	0.00	0.00
TOTAL GAS SALES	57.17	47.11	46.34	53.53	49.81	44.05	44.42	52.15	43.63	46.71	48.99	38.66	51.38	57.99	51.43	52.85

ILLINOIS GAS UTILITIES
TABLE ONE
CONTINUED
REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY
1985

(CENTS)

CLASS OF SERVICE	CILCO	CIPS	CONS. GAS	ILL. GAS	IP	INTER-ST. PWR	IOWA -ILL.	KASKAS-KIA GAS	MON-ARCH	MT. CARMEL	NORTH SHORE	N. ILL. GAS	PEOPLES GAS	SOUTH BELOIT	UNION ELECTRIC	UNITED CITIES
RESIDENTIAL SALES																
WITHOUT SPACE HTG	89.68	73.90	50.38	77.02	83.02	78.07	73.49	65.64	0.00	57.12	71.28	57.36	82.31	84.19	80.62	67.34
WITH SPACE HTG	60.68	55.05	54.35	58.46	62.34	56.26	48.91	57.98	50.49	50.75	56.04	45.83	57.85	71.50	60.39	58.81
COMMERCIAL AND INDUSTRIAL SALES:																
WITHOUT SPACE HTG (INCL.SSNL.SALES)	56.98	49.64	45.72	57.00	56.74	42.85	45.07	49.81	0.00	56.65	48.13	39.38	48.74	70.22	52.33	46.02
WITH SPACE HTG	61.42	51.38	46.24	58.86	53.21	52.17	46.67	55.46	47.80	45.02	49.58	41.73	53.84	64.50	54.31	55.05
INTERRUPTIBLE	52.63	38.13	0.00	50.38	42.62	37.59	39.32	0.00	0.00	0.00	44.17	0.00	47.55	56.02	45.30	44.85
ALL OTHER SALES	59.52	0.00	45.29	39.88	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	55.29
TOTAL GAS SALES TO ULTIMATE CONSUMERS	60.39	49.68	50.87	57.04	57.72	51.99	47.48	56.56	49.57	48.93	52.86	43.41	56.15	63.09	57.78	55.25
INTERDEPARTMENTAL SALES	46.79	40.57	0.00	39.55	38.21	62.48	41.97	0.00	0.00	0.00	0.00	0.00	0.00	41.42	0.00	0.00
SALES FOR RESALE	0.00	0.00	44.78	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	94.08	0.00	0.00	0.00
TOTAL GAS SALES	60.35	49.68	50.34	57.02	57.70	52.00	47.33	56.56	49.57	48.93	52.86	43.41	56.29	63.09	57.78	55.25

ILLINOIS GAS UTILITIES
TABLE TWO
RESIDENTIAL SALES - WITHOUT SPACE HEATING

UTILITY	REVENUE 1986	REVENUE 1985	REVENUE % CHG	THERMS 1986	THERMS 1985	THERMS % CHG	AVERAGE NUMBER OF CUSTOMERS 1986	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS % CHG
CENTRAL ILLINOIS LIGHT COMPANY	$546,076	$596,963	-8.83%	646,804	667,909	-3.16%	3,637	3,746	-2.91%
CENTRAL ILLINOIS PUBLIC SERVICE CO	455,515	592,785	-23.16%	651,958	802,130	-18.72%	3,445	3,663	-5.95%
CONSUMERS GAS COMPANY	12,577	13,875	-9.35%	25,830	27,540	-6.21%	31	32	-3.13%
ILLINOIS GAS COMPANY	6,351	6,880	-7.69%	8,676	8,933	-2.88%	40	36	11.11%
ILLINOIS POWER COMPANY	2,521,752	2,841,518	-11.25%	3,195,026	3,422,802	-6.65%	9,942	10,525	-5.54%
INTERSTATE POWER COMPANY	13,417	14,968	-10.36%	19,516	19,172	1.79%	83	89	-6.74%
IOWA-ILLINOIS GAS & ELECTRIC CO	221,756	247,097	-10.26%	307,081	336,235	-8.67%	2,303	2,485	-7.44%
KASKASKIA GAS COMPANY	1,570	1,805	-13.02%	2,321	2,750	-15.60%	9	9	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	110,718	142,530	-22.32%	197,065	249,525	-21.02%	500	584	-14.38%
NORTH SHORE GAS COMPANY	1,172,466	1,336,001	-12.24%	1,749,660	1,874,310	-6.65%	4,974	5,261	-5.46%
NORTHERN ILLINOIS GAS COMPANY	6,071,486	7,052,487	-13.91%	11,388,098	12,295,624	-7.38%	60,963	63,400	-3.52%
PEOPLES GAS LIGHT & COKE COMPANY	44,160,073	49,893,874	-11.49%	57,156,350	60,620,360	-5.71%	233,087	239,711	-2.76%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	25,228	34,035	-25.88%	32,542	40,428	-19.51%	112	125	-10.40%
UNION ELECTRIC COMPANY	256,206	279,442	-8.32%	373,050	346,610	7.63%	1,144	1,156	-1.04%
UNITED CITIES GAS COMPANY	160,925	83,217	93.38%	261,941	123,571	111.98%	449	294	52.72%
TOTAL	$55,736,118	$63,139,577	-11.73%	76,015,918	80,837,899	-5.97%	320,739	330,822	-3.05%

ILLINOIS GAS UTILITIES
TABLE TWO
CONTINUED
RESIDENTIAL SALES - WITHOUT SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1986	1985	% CHG	THERMS PER CUSTOMER 1986	1985	% CHG	REVENUE PER CUSTOMER (DOLLARS) 1986	1985	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	84.43	89.68	-5.85%	178	178	-0.26%	$150.14	$159.89	-6.10%
CENTRAL ILLINOIS PUBLIC SERVICE CO	69.87	73.90	-5.46%	189	219	-13.58%	132.22	161.83	-18.29%
CONSUMERS GAS COMPANY	48.69	50.38	-3.35%	833	861	-3.18%	405.71	433.59	-6.43%
ILLINOIS GAS COMPANY	73.20	77.02	-4.95%	217	248	-12.59%	314.43	191.11	64.52%
ILLINOIS POWER COMPANY	78.93	83.02	-4.93%	321	325	-1.18%	253.65	269.98	-6.05%
INTERSTATE POWER COMPANY	68.75	78.07	-11.94%	235	215	9.15%	161.65	168.18	-3.88%
IOWA-ILLINOIS GAS & ELECTRIC CO	72.21	73.49	-1.74%	133	141	-5.42%	96.29	103.60	-7.06%
KASKASKIA GAS COMPANY	67.64	65.64	3.06%	258	306	-15.60%	174.44	200.56	-13.02%
MT CARMEL PUBLIC UTILITY COMPANY	56.18	57.12	-1.64%	394	427	-7.76%	221.44	244.06	-9.27%
NORTH SHORE GAS COMPANY	67.01	71.28	-5.99%	352	356	-1.26%	235.72	253.94	-7.18%
NORTHERN ILLINOIS GAS COMPANY	53.31	57.36	-7.05%	187	195	-4.00%	99.56	111.58	-10.77%
PEOPLES GAS LIGHT & COKE COMPANY	77.26	82.31	-6.13%	245	253	-3.03%	189.46	208.14	-8.98%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	77.52	84.19	-7.91%	291	323	-10.16%	225.25	272.28	-17.27%
UNION ELECTRIC COMPANY	68.68	80.62	-14.81%	326	300	8.76%	223.96	241.73	-7.35%
UNITED CITIES GAS COMPANY	61.44	67.34	-8.77%	583	420	38.80%	358.41	283.05	26.62%
AVERAGE	73.32	78.11	-6.13%	237	244	-3.01%	$173.77	$190.86	-8.95%

ILLINOIS GAS UTILITIES
TABLE THREE
RESIDENTIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE 1986	REVENUE 1985	% CHG	THERMS 1986	THERMS 1985	% CHG	AVERAGE NUMBER OF CUSTOMERS 1986	AVERAGE NUMBER OF CUSTOMERS 1985	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	$105,422,997	$118,229,995	-10.83%	183,307,296	194,838,035	-5.92%	163,499	162,991	0.31%
CENTRAL ILLINOIS PUBLIC SERVICE CO	67,428,825	84,538,845	-20.24%	137,336,921	153,575,718	-10.57%	135,337	134,854	0.36%
CONSUMERS GAS COMPANY	2,185,388	2,658,206	-17.79%	4,502,040	4,890,550	-7.94%	5,012	5,219	-3.97%
ILLINOIS GAS COMPANY	4,301,860	4,729,768	-9.05%	7,873,816	8,090,537	-2.68%	8,193	8,282	-1.07%
ILLINOIS POWER COMPANY	203,292,033	225,458,180	-9.83%	353,769,718	361,659,020	-2.18%	337,353	335,899	0.43%
INTERSTATE POWER COMPANY	2,072,082	2,495,240	-16.96%	4,415,214	4,435,451	-0.46%	3,983	3,915	1.74%
IOWA-ILLINOIS GAS & ELECTRIC CO	31,156,113	34,518,129	-9.74%	67,850,386	70,567,699	-3.85%	56,267	56,489	-0.39%
KASKASKIA GAS COMPANY	749,139	855,486	-12.43%	1,404,627	1,475,594	-4.81%	1,669	1,638	1.89%
MONARCH GAS COMPANY	1,293,568	1,636,934	-20.98%	2,914,867	3,242,221	-10.10%	2,861	2,943	-2.79%
MT CARMEL PUBLIC UTILITY COMPANY	1,306,592	1,331,017	-1.84%	2,715,948	2,622,950	3.55%	2,578	2,532	1.82%
NORTH SHORE GAS COMPANY	91,946,814	97,793,306	-5.98%	177,310,900	174,512,140	1.60%	91,994	89,520	2.76%
NORTHERN ILLINOIS GAS COMPANY	792,066,462	901,454,651	-12.13%	1,936,184,657	1,966,908,975	-1.56%	1,318,389	1,292,350	2.01%
PEOPLES GAS LIGHT & COKE COMPANY	759,446,859	831,426,094	-8.66%	1,437,489,890	1,437,278,930	0.01%	569,299	565,972	0.59%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	2,311,037	2,685,736	-13.95%	3,522,506	3,756,268	-6.22%	3,178	3,105	2.35%
UNION ELECTRIC COMPANY	7,612,385	9,748,809	-21.91%	14,028,120	16,143,790	-13.11%	14,834	14,752	0.56%
UNITED CITIES GAS COMPANY	8,139,646	8,974,507	-9.30%	14,454,416	15,260,186	-5.28%	15,831	16,372	-3.30%
TOTAL	$2,060,731,800	$2,328,534,903	-10.64%	4,349,081,322	4,419,258,064	-1.59%	2,730,277	2,696,833	1.24%

ILLINOIS GAS UTILITIES
TABLE THREE
CONTINUED
RESIDENTIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1986	1985	% CHG	THERMS PER CUSTOMER 1986	1985	% CHG	REVENUE PER CUSTOMER (DOLLARS) 1986	1985	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	57.51	60.68	-5.22%	1,121	1,195	-6.21%	$644.79	$725.38	-11.11%
CENTRAL ILLINOIS PUBLIC SERVICE CO	49.10	55.05	-10.81%	1,015	1,139	-10.89%	498.23	626.89	-20.52%
CONSUMERS GAS COMPANY	48.54	54.35	-10.69%	898	937	-4.14%	436.03	509.33	-14.39%
ILLINOIS GAS COMPANY	54.64	58.46	-6.54%	961	977	-1.62%	525.07	571.09	-8.06%
ILLINOIS POWER COMPANY	57.46	62.34	-7.82%	1,049	1,077	-2.60%	602.61	671.21	-10.22%
INTERSTATE POWER COMPANY	46.93	56.26	-16.58%	1,109	1,133	-2.16%	520.23	637.35	-18.38%
IOWA-ILLINOIS GAS & ELECTRIC CO	45.92	48.91	-6.13%	1,206	1,249	-3.47%	553.72	611.06	-9.38%
KASKASKIA GAS COMPANY	53.33	57.98	-8.01%	842	901	-6.58%	448.86	522.27	-14.06%
MONARCH GAS COMPANY	44.38	50.49	-12.10%	1,019	1,102	-7.52%	452.14	556.21	-18.71%
MT CARMEL PUBLIC UTILITY COMPANY	48.11	50.75	-5.20%	1,054	1,036	1.70%	506.82	525.68	-3.59%
NORTH SHORE GAS COMPANY	51.86	56.04	-7.46%	1,927	1,949	-1.13%	999.49	1,092.42	-8.51%
NORTHERN ILLINOIS GAS COMPANY	40.91	45.83	-10.74%	1,469	1,522	-3.51%	600.78	697.53	-13.87%
PEOPLES GAS LIGHT & COKE COMPANY	52.83	57.85	-8.67%	2,525	2,539	-0.57%	1,334.00	1,469.02	-9.19%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	65.61	71.50	-8.24%	1,108	1,210	-8.38%	727.20	864.97	-15.93%
UNION ELECTRIC COMPANY	54.27	60.39	-10.14%	946	1,094	-13.59%	513.17	660.85	-22.35%
UNITED CITIES GAS COMPANY	56.31	58.81	-4.25%	913	932	-2.04%	514.16	548.16	-6.20%
AVERAGE	47.84	52.69	-9.20%	1,593	1,639	-2.79%	$762.10	$863.43	-11.74%

ILLINOIS GAS UTILITIES

TABLE FOUR
COMMERICAL AND INDUSTRIAL-WITHOUT SPACE HEATING
INCLUDES SEASONAL SALES

UTILITY	REVENUE 1986	REVENUE 1985	% CHG	THERMS PER CUSTOMER 1986	THERMS PER CUSTOMER 1985	% CHG	AVERAGE NUMBER OF CUSTOMERS 1986	AVERAGE NUMBER OF CUSTOMERS 1985	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	$19,011,083	$17,606,045	7.98%	34,882,357	30,899,358	12.89%	1,147	1,116	2.78%
CENTRAL ILLINOIS PUBLIC SERVICE CO	2,655,167	4,139,407	-35.86%	5,662,583	8,338,512	-32.09%	1,006	1,004	0.20%
CONSUMERS GAS COMPANY	1,727	6,904	-74.99%	3,740	15,100	-75.23%	2	3	-33.33%
ILLINOIS GAS COMPANY	61,216	86,255	-29.03%	118,706	151,337	-21.56%	34	34	0.00%
ILLINOIS POWER COMPANY	29,815,576	33,931,766	-12.13%	70,199,481	59,805,287	17.38%	1,472	1,551	-5.09%
INTERSTATE POWER COMPANY	101,296	76,212	32.91%	258,772	177,873	45.48%	34	24	41.67%
IOWA-ILLINOIS GAS & ELECTRIC CO	11,684,505	15,257,392	-23.42%	27,582,841	33,851,371	-18.52%	422	434	-2.76%
KASKASKIA GAS COMPANY	111,416	123,334	-9.66%	223,403	247,607	-9.78%	17	17	0.00%
MT CARMEL PUBLIC UTILITY COMPANY	13,214	12,486	5.83%	23,927	22,041	8.56%	52	48	8.33%
NORTH SHORE GAS COMPANY	6,845,693	12,193,753	-43.86%	14,915,420	25,336,210	-41.13%	459	484	-5.17%
NORTHERN ILLINOIS GAS COMPANY	147,150,029	206,712,495	-28.81%	424,699,947	524,858,961	-19.08%	7,768	7,806	-0.49%
PEOPLES GAS LIGHT & COKE COMPANY	78,177,894	113,583,973	-31.17%	174,994,790	233,060,910	-24.91%	4,429	4,562	-2.92%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	68,527	33,010	107.59%	119,452	47,012	154.09%	19	18	5.56%
UNION ELECTRIC COMPANY	1,964,327	2,040,319	-3.72%	4,227,971	3,898,745	8.44%	152	147	3.40%
UNITED CITIES GAS COMPANY	168,331	245,022	-31.30%	316,606	532,414	-40.53%	56	49	14.29%
TOTAL	$297,830,001	$408,048,373	-26.65%	758,229,996	921,242,738	-17.67%	17,069	17,297	-1.32%

ILLINOIS GAS UTILITIES
TABLE FOUR
COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING
INCLUDES SEASONAL SALES

UTILITY	REVENUE PER THERM (CENTS) 1986	1985	% CHG	THERMS PER CUSTOMER 1986	1985	% CHG	REVENUE PER CUSTOMER (DOLLARS) 1986	1985	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	54.50	56.98	-4.35%	30,412	27,688	9.84%	$16,574.61	$15,776.03	5.06%
CENTRAL ILLINOIS PUBLIC SERVICE CO	46.89	49.64	-5.54%	5,629	8,305	-32.23%	2,639.33	4,122.92	-35.98%
CONSUMERS GAS COMPANY	46.18	45.72	0.99%	1,870	5,033	-62.85%	863.50	2,301.33	-62.48%
ILLINOIS GAS COMPANY	51.57	57.00	-9.52%	3,491	4,451	-21.56%	1,800.47	2,536.91	-29.03%
ILLINOIS POWER COMPANY	42.47	56.74	-25.14%	47,690	38,559	23.68%	20,255.15	21,877.35	-7.41%
INTERSTATE POWER COMPANY	39.14	42.85	-8.64%	7,611	7,411	2.69%	2,979.29	3,175.50	-6.18%
IOWA-ILLINOIS GAS & ELECTRIC CO	42.36	45.07	-6.01%	65,362	77,999	-16.20%	27,688.40	35,155.28	-21.24%
KASKASKIA GAS COMPANY	49.87	49.81	0.12%	13,141	14,565	-9.78%	6,553.88	7,254.94	-9.66%
MT CARMEL PUBLIC UTILITY COMPANY	55.23	56.65	-2.51%	460	459	0.21%	254.12	260.13	-2.31%
NORTH SHORE GAS COMPANY	45.90	48.13	-4.64%	32,495	52,348	-37.92%	14,914.36	25,193.70	-40.80%
NORTHERN ILLINOIS GAS COMPANY	34.65	39.38	-12.03%	54,673	67,238	-18.69%	18,943.10	26,481.23	-28.47%
PEOPLES GAS LIGHT & COKE COMPANY	44.67	48.74	-8.33%	39,511	51,087	-22.66%	17,651.36	24,897.85	-29.10%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	57.37	70.22	-18.30%	6,287	2,612	140.72%	3,606.68	1,833.89	96.67%
UNION ELECTRIC COMPANY	46.46	52.33	-11.22%	27,816	26,522	4.88%	12,923.20	13,879.72	-6.89%
UNITED CITIES GAS COMPANY	53.17	46.02	15.53%	5,654	10,866	-47.97%	3,005.91	5,000.45	-39.89%
AVERAGE	39.26	44.08	-10.88%	44,421	53,260	-16.60%	$17,448.59	$23,475.08	-25.67%

ILLINOIS GAS UTILITIES
TABLE FIVE
COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE 1986	REVENUE 1985	% CHG	THERMS 1986	THERMS 1985	% CHG	AVERAGE NUMBER OF CUSTOMERS 1986	AVERAGE NUMBER OF CUSTOMERS 1985	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	$43,298,931	$50,862,011	-14.87%	74,631,351	82,813,400	-9.88%	13,690	13,641	0.36%
CENTRAL ILLINOIS PUBLIC SERVICE CO	35,696,663	47,089,586	-24.19%	77,005,550	91,640,925	-15.97%	14,975	14,962	0.09%
CONSUMERS GAS COMPANY	1,292,977	1,392,372	-7.14%	2,910,120	3,011,420	-3.36%	630	618	1.94%
ILLINOIS GAS COMPANY	1,621,580	1,862,647	-12.94%	3,082,382	3,164,593	-2.60%	919	921	-0.22%
ILLINOIS POWER COMPANY	89,378,471	98,406,111	-9.17%	190,414,911	184,923,977	2.97%	31,740	31,645	0.30%
INTERSTATE POWER COMPANY	1,048,298	1,296,289	-19.13%	2,395,115	2,484,789	-3.61%	399	404	-1.24%
IOWA-ILLINOIS GAS & ELECTRIC CO	13,510,404	15,674,591	-13.81%	31,040,410	33,584,723	-7.58%	4,566	4,553	0.29%
KASKASKIA GAS COMPANY	177,499	227,858	-22.10%	363,132	410,858	-11.62%	162	153	5.88%
MONARCH GAS COMPANY	679,774	805,181	-15.58%	1,607,808	1,684,514	-4.55%	67	51	31.37%
MT CARMEL PUBLIC UTILITY COMPANY	712,658	802,466	-11.19%	1,651,566	1,782,605	-7.35%	326	315	3.49%
NORTH SHORE GAS COMPANY	50,858,181	55,881,685	-8.92%	111,272,060	112,719,310	-1.28%	6,281	6,025	4.25%
NORTHERN ILLINOIS GAS COMPANY	590,047,160	699,485,086	-15.65%	1,598,705,021	1,676,313,685	-4.63%	136,043	132,019	3.05%
PEOPLES GAS LIGHT & COKE COMPANY	370,868,002	406,439,330	-8.75%	755,939,660	754,918,040	0.14%	43,793	42,193	3.79%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	2,270,437	2,825,842	-19.65%	3,976,174	4,380,909	-9.24%	390	384	1.56%
UNION ELECTRIC COMPANY	2,064,530	2,597,912	-20.53%	4,290,230	4,783,560	-10.31%	1,095	1,078	1.58%
UNITED CITIES GAS COMPANY	3,022,744	2,900,344	4.22%	6,041,568	5,268,412	14.68%	1,451	1,456	-0.34%
TOTAL	$1,206,580,309	$1,368,549,311	-13.10%	2,865,327,058	2,963,885,720	-3.33%	256,527	250,418	2.44%

ILLINOIS GAS UTILITIES
TABLE FIVE
COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1986	1985	% CHG	THERMS PER CUSTOMER 1986	1985	% CHG	REVENUE PER CUSTOMER (DOLLARS) 1986	1985	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	58.02	61.42	-5.54%	5,452	6,071	-10.20%	$3,162.81	$3,728.61	-15.17%
CENTRAL ILLINOIS PUBLIC SERVICE CO	46.36	51.38	-9.79%	5,142	6,125	-16.04%	2,383.75	3,147.28	-24.26%
CONSUMERS GAS COMPANY	44.43	46.24	-3.91%	4,619	4,873	-5.20%	2,052.34	2,253.03	-8.91%
ILLINOIS GAS COMPANY	52.61	58.86	-10.62%	3,354	3,436	-2.39%	1,764.50	2,022.42	-12.75%
ILLINOIS POWER COMPANY	46.94	53.21	-11.79%	5,999	5,844	2.66%	2,815.96	3,109.69	-9.45%
INTERSTATE POWER COMPANY	43.77	52.17	-16.10%	6,003	6,150	-2.40%	2,627.31	3,208.64	-18.12%
IOWA-ILLINOIS GAS & ELECTRIC CO	43.53	46.67	-6.74%	6,798	7,376	-7.84%	2,958.91	3,442.70	-14.05%
KASKASKIA GAS COMPANY	48.88	55.46	-11.86%	2,242	2,685	-16.53%	1,095.67	1,489.27	-26.43%
MONARCH GAS COMPANY	42.28	47.80	-11.55%	23,997	33,030	-27.35%	10,145.88	15,787.86	-35.74%
MT CARMEL PUBLIC UTILITY COMPANY	43.15	45.02	-4.15%	5,066	5,659	-10.48%	2,186.07	2,547.51	-14.19%
NORTH SHORE GAS COMPANY	45.74	49.58	-7.73%	17,716	18,709	-5.31%	8,103.52	9,274.97	-12.63%
NORTHERN ILLINOIS GAS COMPANY	36.91	41.73	-11.55%	11,751	12,698	-7.45%	4,337.21	5,298.37	-18.14%
PEOPLES GAS LIGHT & COKE COMPANY	49.06	53.84	-8.88%	17,262	17,892	-3.52%	8,468.66	9,632.86	-12.09%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	57.10	64.50	-11.48%	10,195	11,409	-10.63%	5,821.63	7,358.96	-20.89%
UNION ELECTRIC COMPANY	48.12	54.31	-11.39%	3,918	4,437	-11.71%	1,885.42	2,409.94	-21.76%
UNITED CITIES GAS COMPANY	50.03	55.05	-9.12%	4,164	3,618	15.07%	2,083.21	1,991.99	4.58%
AVERAGE	42.11	46.85	-10.12%	11,170	11,836	-5.63%	$4,703.55	$5,544.93	-15.17%

ILLINOIS GAS UTILITIES
TABLE SIX
COMMERCIAL AND INDUSTRIAL SALES - INTERRUPTIBLE

UTILITY	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
	1986	1985	% CHG	1986	1985	% CHG	1986	1985	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	$3,745,424	$3,760,401	-0.40%	7,415,178	7,145,402	3.78%	42	33	27.27%
CENTRAL ILLINOIS PUBLIC SERVICE CO	13,063,577	32,993,378	-60.41%	32,557,727	86,518,240	-62.37%	100	93	7.53%
ILLINOIS GAS COMPANY	662,700	1,270,018	-47.82%	1,345,970	2,520,841	-46.61%	9	9	0.00%
ILLINOIS POWER COMPANY	31,800,977	24,444,321	30.10%	98,211,684	57,352,519	71.24%	67	45	48.89%
INTERSTATE POWER COMPANY	354,635	475,167	-25.37%	1,062,418	1,264,052	-15.95%	3	3	0.00%
IOWA-ILLINOIS GAS & ELECTRIC CO	109,320	91,407	19.60%	292,455	232,451	25.81%	2	2	0.00%
NORTH SHORE GAS COMPANY	5,019,247	5,049,730	-0.60%	12,941,380	11,432,580	13.20%	6	5	20.00%
PEOPLES GAS LIGHT & COKE COMPANY	12,946,945	30,825,542	-58.00%	32,748,610	64,832,030	-49.49%	20	19	5.26%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	1,180,581	2,049,861	-42.41%	2,446,296	3,866,338	-36.73%	7	8	-12.50%
UNION ELECTRIC COMPANY	366,746	446,177	-17.80%	926,709	984,575	-5.91%	4	5	-20.00%
UNITED CITIES GAS COMPANY	1,157,240	2,150,434	-46.19%	2,866,617	4,794,506	-40.21%	31	16	93.75%
TOTAL	$70,407,392	$103,556,436	-32.01%	192,815,044	240,943,834	-19.98%	291	238	22.27%

ILLINOIS GAS UTILITIES
TABLE SEVEN
ALL OTHER SALES

UTILITY	REVENUE 1986	REVENUE 1985	REVENUE % CHG	THERMS 1986	THERMS 1985	THERMS % CHG	AVERAGE NUMBER OF CUSTOMERS 1986	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS % CHG
CENTRAL ILLINOIS LIGHT COMPANY	$343,966	$317,532	8.32%	629,951	533,478	18.08%	4	4	0.00%
CONSUMERS GAS COMPANY	178,398	240,214	-25.73%	421,840	530,380	-20.46%	1	1	0.00%
ILLINOIS GAS COMPANY	0	15,861	-100.00%	0	39,767	-100.00%	0	13	-100.00%
UNITED CITIES GAS COMPANY	205,624	227,260	-9.52%	382,442	411,044	-6.96%	744	744	0.00%
TOTAL	$727,988	$800,867	-9.10%	1,434,233	1,514,669	-5.31%	749	762	-1.71%

TABLE SEVEN - A
SALES FOR RESALE

UTILITY	REVENUE 1986	REVENUE 1985	REVENUE % CHG	THERMS 1986	THERMS 1985	THERMS % CHG	AVERAGE NUMBER OF CUSTOMERS 1986	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS % CHG
CONSUMERS GAS COMPANY	$331,304	$363,878	-8.95%	772,890	812,550	-4.88%	2	2	0.00%
PEOPLES GAS LIGHT & COKE COMPANY	$2,426,560	$9,040,521	-73.16%	9,439,360	9,609,870	-1.77%	1	1	0.00%
TOTAL	$2,757,864	$9,404,399	-70.67%	10,212,250	10,422,420	-2.02%	3	3	0.00%

ILLINOIS GAS UTILITIES
TABLE EIGHT
TOTAL SALES TO ULTIMATE CONSUMERS

UTILITY	REVENUE 1986	REVENUE 1985	REVENUE % CHG	THERMS 1986	THERMS 1985	THERMS % CHG	AVERAGE NUMBER OF CUSTOMERS 1986	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS % CHG
CENTRAL ILLINOIS LIGHT COMPANY	$172,368,477	$191,374,947	-9.93%	301,512,937	316,897,582	-4.85%	182,019	181,531	0.27%
CENTRAL ILLINOIS PUBLIC SERVICE CO	119,299,747	169,354,001	-29.56%	253,214,739	340,875,525	-25.72%	154,863	154,576	0.19%
CONSUMERS GAS COMPANY	3,671,067	4,311,571	-14.86%	7,863,570	8,474,990	-7.21%	5,676	5,873	-3.35%
ILLINOIS GAS COMPANY	6,653,707	7,971,429	-16.53%	12,429,550	13,976,008	-11.07%	9,195	9,295	-1.08%
ILLINOIS POWER COMPANY	356,808,809	385,081,896	-7.34%	715,790,820	667,163,605	7.29%	380,574	379,665	0.24%
INTERSTATE POWER COMPANY	3,589,728	4,357,876	-17.63%	8,151,035	8,381,337	-2.75%	4,502	4,435	1.51%
IOWA-ILLINOIS GAS & ELECTRIC CO	56,682,098	65,788,616	-13.84%	127,073,173	138,572,479	-8.30%	63,560	63,863	-0.47%
KASKASKIA GAS COMPANY	1,039,624	1,208,483	-13.97%	1,993,483	2,136,809	-6.71%	1,857	1,817	2.20%
MONARCH GAS COMPANY	1,973,342	2,442,115	-19.20%	4,522,675	4,926,735	-8.20%	2,928	2,994	-2.20%
MT CARMEL PUBLIC UTILITY COMPANY	2,143,182	2,288,499	-6.35%	4,588,506	4,677,121	-1.89%	3,456	3,479	-0.66%
NORTH SHORE GAS COMPANY	155,882,401	172,254,475	-9.50%	318,189,420	325,874,550	-2.36%	103,714	101,295	2.39%
NORTHERN ILLINOIS GAS COMPANY	1,535,335,139	1,814,704,719	-15.39%	3,970,977,723	4,180,377,245	-5.01%	1,523,183	1,495,381	1.86%
PEOPLES GAS LIGHT & COKE COMPANY	1,265,599,773	1,432,168,913	-11.63%	2,458,329,300	2,550,710,270	-3.62%	850,628	852,457	-0.21%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	5,855,810	7,623,484	-23.24%	10,096,970	12,090,955	-16.49%	3,706	3,640	1.81%
UNION ELECTRIC COMPANY	12,264,194	15,112,659	-18.85%	23,846,080	26,157,580	-8.84%	17,229	17,138	0.53%
UNITED CITIES GAS COMPANY	12,854,510	14,580,784	-11.84%	24,323,590	26,390,133	-7.83%	18,562	18,931	-1.95%
TOTAL	$3,712,021,608	$4,290,629,467	-13.49%	8,242,903,571	8,627,682,924	-4.46%	3,325,652	3,296,370	0.89%

ILLINOIS GAS UTILITIES
TABLE NINE
INTERDEPARTMENTAL SALES

UTILITY	REVENUE 1986	REVENUE 1985	% CHG	THERMS 1986	THERMS 1985	% CHG	REVENUE PER THERM (CENTS) 1986	REVENUE PER THERM (CENTS) 1985
CENTRAL ILLINOIS LIGHT COMPANY	$74,433	$465,787	-84.02%	142,427	995,490	-85.69%	52.26	46.79
CENTRAL ILLINOIS PUBLIC SERVICE CO	21,354	25,575	-16.50%	48,289	63,041	-23.40%	44.22	40.57
ILLINOIS GAS COMPANY	0	5,573	-100.00%	0	14,091	-100.00%	0.00	39.55
ILLINOIS POWER COMPANY	355,487	315,905	12.53%	1,232,660	826,710	49.10%	28.84	38.21
INTERSTATE POWER COMPANY	2,870	3,224	-10.98%	5,384	5,160	4.34%	53.31	62.48
IOWA-ILLINOIS GAS & ELECTRIC CO	1,202,983	1,571,988	-23.47%	3,231,860	3,745,686	-13.72%	37.22	41.97
SOUTH BELOIT WATER, GAS & ELECTRIC CO	687	538	27.70%	1,663	1,299	28.02%	41.31	41.42
TOTAL	$1,657,814	$2,388,590	-30.59%	4,662,283	5,651,477	-17.50%	35.56	42.26

ILLINOIS GAS UTILITIES
TABLE TEN
TOTAL GAS SALES

UTILITY	REVENUE 1986	REVENUE 1985	REVENUE % CHG	THERMS 1986	THERMS 1985	THERMS % CHG	AVERAGE NUMBER OF CUSTOMERS 1986	AVERAGE NUMBER OF CUSTOMERS 1985	AVERAGE NUMBER OF CUSTOMERS % CHG
CENTRAL ILLINOIS LIGHT COMPANY	$172,442,910	$191,840,734	-10.11%	301,655,364	317,893,072	-5.11%	182,019	181,531	0.27%
CENTRAL ILLINOIS PUBLIC SERVICE CO	119,321,101	169,379,576	-29.55%	253,263,028	340,938,566	-25.72%	154,863	154,576	0.19%
CONSUMERS GAS COMPANY	4,002,371	4,675,449	-14.40%	8,636,460	9,287,540	-7.01%	5,678	5,875	-3.35%
ILLINOIS GAS COMPANY	6,653,707	7,977,002	-16.59%	12,429,550	13,990,099	-11.15%	9,195	9,295	-1.08%
ILLINOIS POWER COMPANY	357,164,296	385,397,801	-7.33%	717,023,480	667,990,315	7.34%	380,574	379,665	0.24%
INTERSTATE POWER COMPANY	3,592,598	4,361,100	-17.62%	8,156,419	8,386,497	-2.74%	4,502	4,435	1.51%
IOWA-ILLINOIS GAS & ELECTRIC CO	57,885,081	67,360,604	-14.07%	130,305,033	142,318,165	-8.44%	63,560	63,863	-0.47%
KASKASKIA GAS COMPANY	1,039,624	1,208,483	-13.97%	1,993,483	2,136,809	-6.71%	1,857	1,817	2.20%
MONARCH GAS COMPANY	1,973,342	2,442,115	-19.20%	4,522,675	4,926,735	-8.20%	2,928	2,994	-2.20%
MT CARMEL PUBLIC UTILITY COMPANY	2,143,182	2,288,499	-6.35%	4,588,506	4,677,121	-1.89%	3,456	3,479	-0.66%
NORTH SHORE GAS COMPANY	155,882,401	172,254,475	-9.50%	318,189,420	325,874,550	-2.36%	103,714	101,295	2.39%
NORTHERN ILLINOIS GAS COMPANY	1,535,335,139	1,814,704,719	-15.39%	3,970,977,723	4,180,377,245	-5.01%	1,523,183	1,495,381	1.86%
PEOPLES GAS LIGHT & COKE COMPANY	1,268,026,333	1,441,209,434	-12.02%	2,467,768,660	2,560,320,140	-3.61%	850,629	852,458	-0.21%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	5,836,497	7,629,022	-23.23%	10,098,633	12,092,254	-16.49%	3,706	3,640	1.81%
UNION ELECTRIC COMPANY	12,264,194	15,112,659	-18.85%	23,846,080	26,157,580	-8.84%	17,229	17,138	0.53%
UNITED CITIES GAS COMPANY	12,854,510	14,580,784	-11.84%	24,323,590	26,390,133	-7.83%	18,562	18,931	-1.95%
TOTAL	$3,716,437,286	$4,302,422,456	-13.62%	8,257,778,104	8,643,756,821	-4.47%	3,325,655	3,296,373	0.89%

ILLINOIS GAS UTILITIES..
TABLE ELEVEN
OTHER GAS OPERATING REVENUES

UTILITY	REVENUES 1986	1985	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	$6,167,671	$6,947,096	-11.22%
CENTRAL ILLINOIS PUBLIC SERVICE CO	1,807,522	1,375,288	31.43%
CONSUMERS GAS COMPANY	21,662	19,879	8.97%
ILLINOIS GAS COMPANY	210,421	10,645	1876.71%
ILLINOIS POWER COMPANY	12,556,694	15,499,640	-18.99%
INTERSTATE POWER COMPANY	6,215	7,838	-20.71%
IOWA-ILLINOIS GAS & ELECTRIC CO	2,817,238	3,402,764	-17.21%
KASKASKIA GAS COMPANY	71,364	66,862	6.73%
MONARCH GAS COMPANY	13,258	12,584	5.36%
MT CARMEL PUBLIC UTILITY COMPANY	150	186	-19.35%
NORTH SHORE GAS COMPANY	936,013	547,951	70.82%
NORTHERN ILLINOIS GAS COMPANY	112,736,979	130,348,219	-13.51%
PEOPLES GAS LIGHT & COKE COMPANY	11,071,506	11,656,384	-5.02%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	57,180	(1,276)	4267.71%
UNION ELECTRIC COMPANY	8,335	10,240	-18.60%
UNITED CITIES GAS COMPANY	318,931	382,744	-16.67%
TOTAL	$148,797,139	$170,287,044	-12.62%

ILLINOIS GAS UTILITIES
TABLE TWELVE
TOTAL GAS OPERATING REVENUES

	REVENUES 1986	1985	% CHG
CENTRAL ILLINOIS LIGHT COMPANY	$178,610,581	$198,787,830	-10.15%
CENTRAL ILLINOIS PUBLIC SERVICE CO	121,128,623	170,754,864	-29.06%
CONSUMERS GAS COMPANY	4,024,033	4,695,328	-14.30%
ILLINOIS GAS COMPANY	6,864,128	7,987,647	-14.07%
ILLINOIS POWER COMPANY	369,720,990	400,897,441	-7.78%
INTERSTATE POWER COMPANY	3,598,813	4,368,938	-17.63%
IOWA-ILLINOIS GAS & ELECTRIC CO	60,702,319	70,763,368	-14.22%
KASKASKIA GAS COMPANY	1,110,988	1,275,345	-12.89%
MONARCH GAS COMPANY	1,986,600	2,454,699	-19.07%
MT CARMEL PUBLIC UTILITY COMPANY	2,143,332	2,288,685	-6.35%
NORTH SHORE GAS COMPANY	156,818,414	172,802,426	-9.25%
NORTHERN ILLINOIS GAS COMPANY	1,648,072,118	1,945,052,938	-15.27%
PEOPLES GAS LIGHT & COKE COMPANY	1,279,097,839	1,452,865,818	-11.96%
SOUTH BELOIT WATER, GAS & ELECTRIC CO	5,909,677	7,627,746	-22.52%
UNION ELECTRIC COMPANY	12,272,529	15,122,899	-18.85%
UNITED CITIES GAS COMPANY	13,173,441	14,963,528	-11.96%
TOTAL	$3,865,234,425	$4,472,709,500	-13.58%